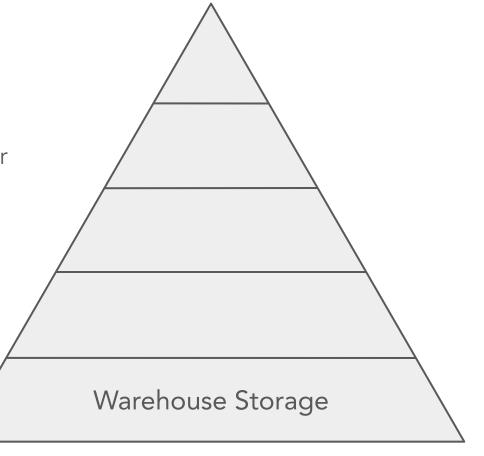
Reverse ETL with Grouparoo

Brian Leonard
CEO & Co-Founder



"Food, water, shelter"

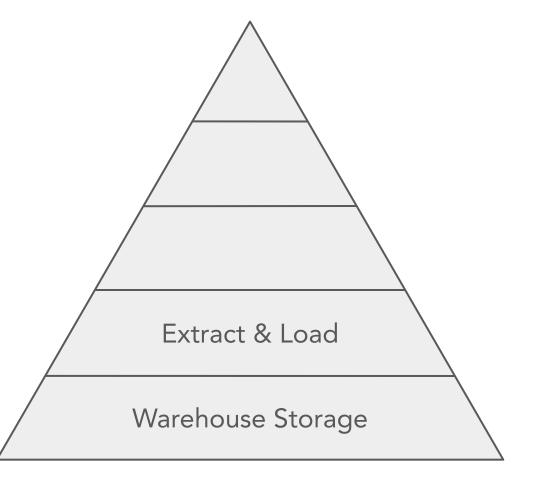
 Find the right database to store our data.





"Safety and security"

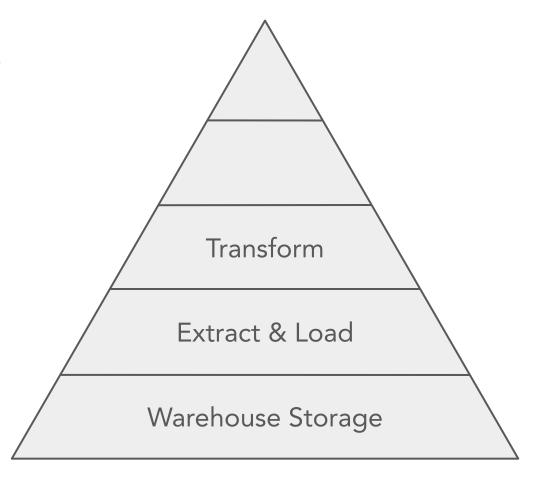
 Fill up the database with useful raw data from our databases and tools.





"Love and belonging"

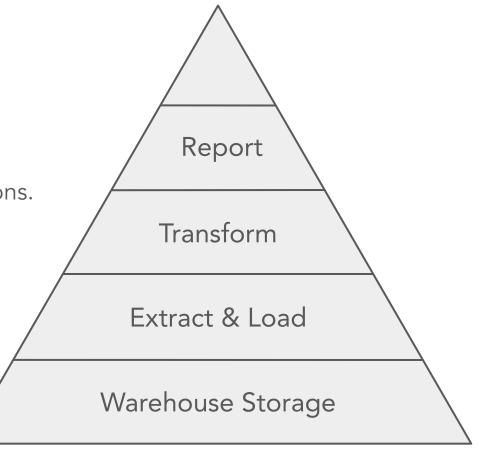
 Transform the data so that it is in a form that adds value to the business.





"Self esteem"

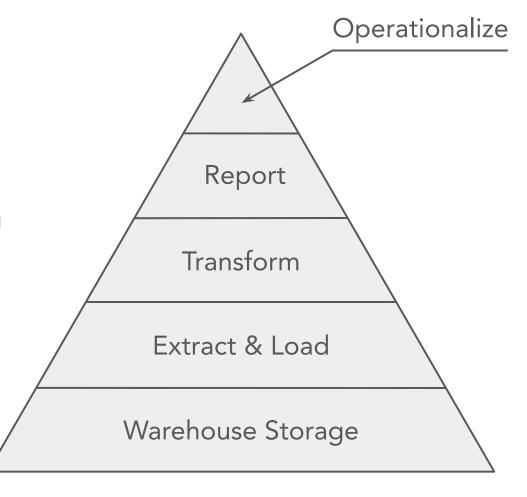
 Analyze the data via business intelligence tools to inform decisions.





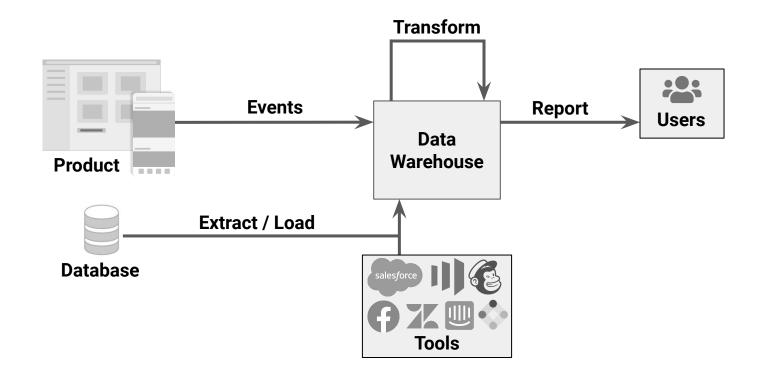
"Self actualization"

 Use data to drive business operations and make everything more effective and automated.





Modern Data Stack



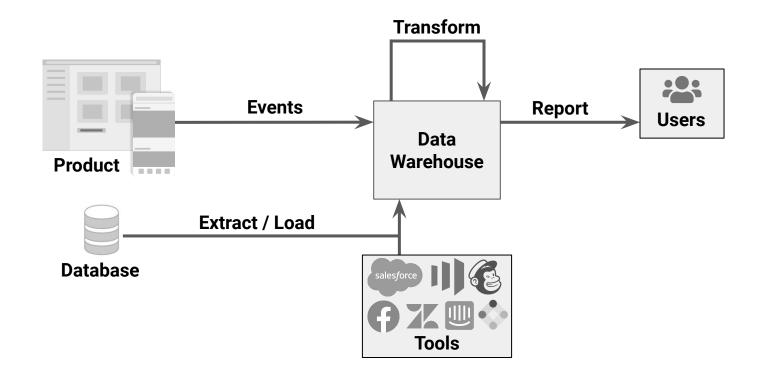




Great! Now, can you get that in Marketo?

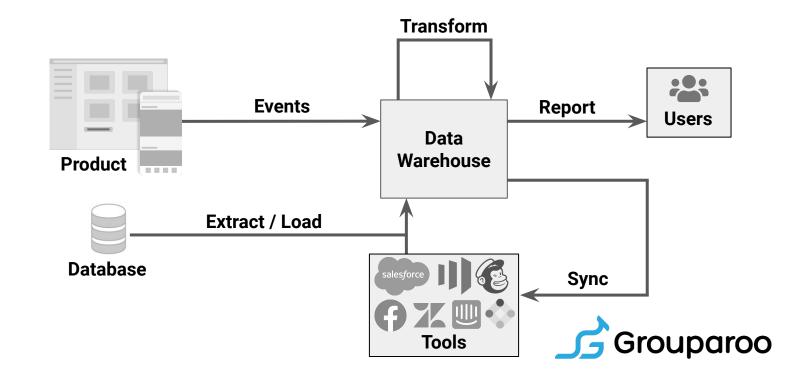


Modern Data Stack

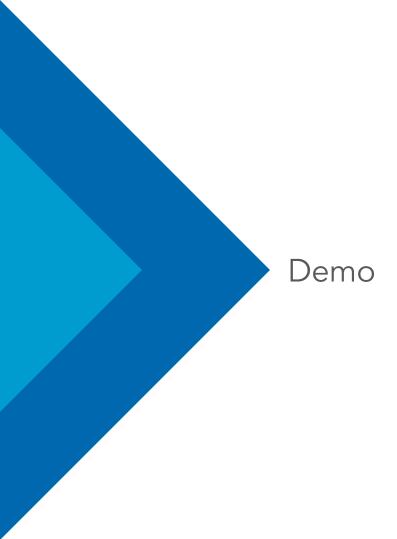


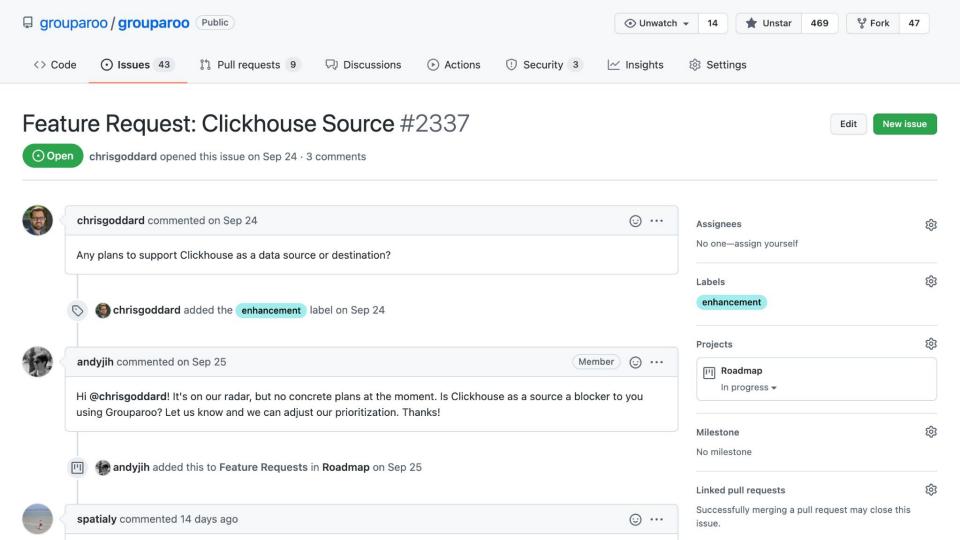


Reverse ETL syncs your warehouse with operational tools.











Thank You!

